

Zoomin Groomin Event Guide

When should you do events?

- 1. As soon as you get your van or if you are getting a NEW van! Get those schedules filled!
- 2. If you are noticing a decrease in your bookings or you are not booking a solid 3-4 weeks out, we recommend scouting your local area for events that would be ideal for your clientele!

Who should be at the event?

- 1. For pre opening events, we recommend having one of your top groomers there to offer nail cuts or to simply answer any questions that your prospects may have.
- 2. We also recommend that you attend to connect with your community, let them know your passion behind your business!
- 3. You and your team should be wearing your Zoomin Groomin Gear Stand out in the Crowd!
- 4. If you have the <u>Zoomie Costume</u> throw it on, this is a great opportunity to attract families

What services should we offer at this event if we have a groomer present?

1. Depending on the volume of attendees at the event, we recommend nail clippings or if time allows, bath and blowouts.

How do I sign up new clients at the event if we are just starting out?

- 1. Have your iPad ready to go to schedule their first groom!
- 2. QR Code to invite them to follow your social pages, even if they are not pet parents!
- 3. Hand out Magnets with your business card attached

What should we bring to the event?

- 1. Dog Treats and Water for the Dogs
- 2. Zoomin Groomin Swag to Give Away
 - a. dog scoop bowls | Promotional Products by 4imprint
 - b. Tennis Ball 120420 : 4imprint.com
 - c. Personalized USB Charging Cables for iPhones & Android at 4imprint
 - d. dog scoop bowls | Promotional Products by 4imprint
- 2. Zoomin Groomin Tent and Table
 - a. Zooming Groomin (prinomo.com)
- 3. If you have the space and your van is not booked on that day, be sure to park your bright, big, beautiful, blue van to show off!
- 4. Raffle off a free bath or groom!